



INTER ISLAND MEDICAL CENTER

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Mike Rutz
Vice President of Marketing
Washington Casualty Company
6520 226th Place SE, Suite 200
Issaquah, WA 98027-8969

Dear Whom It May Concern:

I am writing to express my appreciation in working with Washington Casualty Company and FinCor Solutions. Before partnering with WCC for all of our public hospital district's insurance needs, I worked with other insurance companies and was not happy with the service received. The customer service was poor, I could never reach anyone, premiums were high and all of our various types of coverage were split up with different expiration dates. I had to work through a broker to communicate with the carrier. It felt as if I had another full-time job trying to keep up with our insurance.

I met Mike Rutz of Washington Casualty Company at a conference in March 2007. I explained to him the difficulties I was having with our current insurance company. As a designated rural health clinic governed as a public hospital district, I was surprised when WCC came back with a competitive quote. A month later, we decided to give them a try.

With WCC, all of our insurance needs are met, with coverage from medical professional liability, general liability, D&O, EPL and employee benefits. Through FinCor Solutions we were able to place our property, auto and crime coverages. Our coverages are all consolidated, with one expiration date and one easy payment. It has simplified our insurance and has made our budgeting system easier. By working with WCC and FinCor Solutions, we also receive a risk management package through The Risk Management and Patient Safety Institute that provides our risk managers with education materials that have been very beneficial.

I am happy with the time and money that WCC has saved our district and am very pleased with the customer service I have received; when you pick up the phone you get answers. WCC is a breath of fresh air compared to what we have had in the past.

Sincerely,

Beth Williams Gieger
Administrator/Superintendent SJCPHD#1
dba Inter Island Medical Center