



204 NORTH FOURTH AVENUE EAST
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Greetings,

When first contacted by MHA Insurance Company, our organization had little interest in making a change in our professional medical liability insurance provider. We were quite satisfied with the services offered by our carrier at the time, and we had no compelling reason to change providers.

Nevertheless, due to the gentle persistence of the representative who contacted us, we accepted a proposal for our general and professional liability insurance from MHA Insurance Company, and we began to research the company. We were impressed with their extensive history in the medical malpractice field, excellent references from current clients, competitive pricing, and comprehensive risk management products and services. As our renewal date approached, we became convinced that it was time to make a change. What has followed since that decision has been a positive and rewarding partnership.

MHA Insurance Company provides courteous, personal, and timely responses to our questions and service needs. They also provide an abundance of excellent educational opportunities and resources through The Risk Management and Patient Safety Institute. Their desire to truly partner with clients is evidenced through their extensive risk management products; the establishment of a risk management network of Iowa and Wisconsin client hospitals; and the FinCor Advisory Council, which draws representatives from client hospitals throughout the Midwest.

We have found the staff of MHA Insurance Company to be committed to helping us manage our risk and improve patient safety, and we look forward to a long and rewarding partnership.

Sincerely,

Robert K. Campbell, CPHQ
Director, Quality Management/Risk Management
Skiff Medical Center, Newton, IA